

Company	Industry	Value	Description
99 Cents Only Stores	Specialty Retail	\$135,000,000	Secondary Offering of Common Stock
Almac's Supermarkets, Inc.	Supermarkets	\$45,000,000	Initial Public Offering
American Coin Merchandising, Inc.	Coin-operated Vending	\$17,000,000	Offering of Trust Preferred Securities
American Coin Merchandising, Inc.	Coin-operated Vending	\$38,000,000	Secondary Offering of Common Stock
Amtech Systems, Inc.	Technology	\$25,000,000	Initial Public Offering
Amwest Insurance Group, Inc.	Specialty Insurance	\$15,000,000	Private Placement of Senior Notes
Amwest Insurance Group, Inc.	Specialty Insurance	\$10,000,000	Secondary Offering of Common Stock
Apollo Group, Inc.	Education	\$40,000,000	Initial Public Offering
Apollo Group, Inc.	Education	\$100,000,000	Selling Shareholder Offering of Common Stock
Arrowhead Brass Products	Plumbing Products	\$22,000,000	Acquisition into Champion Irrigation
Bright Horizons Holdings, Inc.	Childcare Education	\$50,000,000	Initial Public Offering
CalFed Income Partners, L.P.	Financial Services	\$110,000,000	Initial Public Offering
Certified Grocers Of California	Food Distribution	\$125,000,000	Senior Debt Restructuring
Certified Grocers Of California	Food Distribution	\$15,000,000	Sale-leaseback of Corporate Facilities
Champion Irrigation Products	Irrigation Products	\$ Undisclosed	Acquisition of the Business with New Management
Chartwell Financial Funds	Financial Services	\$250,000,000	High Yield Bank Notes Mutual Fund
Communications Company	Full Service Public Affairs	\$ Undisclosed	Exclusive Sale Assignment
Communications Company	Public Relations	\$ Undisclosed	Exclusive Sale Assignment
Comps.Com	Internet Information Service Provider	\$70,000,000	Initial Public Offering
Confection Company	Gourmet Caramel Nut Corns	\$ Undisclosed	Exclusive Sale Assignment
Continental Homes	Home Building	\$75,000,000	Convertible Debt Offering
Datron Systems, Inc.	Electronics	\$ Undisclosed	Financial Advisory Assignment - Strategic Alternatives Review and Implementation
Dependable Health Services	Healthcare Services	\$ Undisclosed	Management Recapitalization
E-Connect	Technology	\$ Undisclosed	Financial Advisor in Strategic/Financial Alternatives
Educational Publisher	Producer of Educational and Training Content	\$ Undisclosed	Exclusive Sale Assignment
Erols Internet, Inc.	Internet Service Provider	\$60,000,000	Initial Public Offering/Sale of Company
Fabricland, Inc.	Specialty Retail	\$70,000,000	Exclusive Sale Assignment to House of Fabrics
Family Restaurants, Inc.	Restaurants	\$425,000,000	Financial Restructuring and High Yield Senior Notes Offering
Fibermux Corporation	Technology	\$30,000,000	Initial Public Offering
Financial Pacific Insurance Group	Specialty Insurance	\$30,000,000	Initial Public Offering
First American Financial	Specialty Finance	\$100,000,000	Common Stock Recapitalization
First American Financial	Specialty Finance	\$40,000,000	Public Offering of Common Stock
Flashnet Communications, Inc.	Internet Service Provider	\$57,000,000	Initial Public Offering
Freeman Beauty	Health and Beauty Aid Products	\$8,400,000	Private Placement of Preferred Stock
Guitar Center Management Co.	Specialty Retail	\$250,000,000	Management Recapitalization with Financial Sponsors
Hallmark Manufacturing Co., Inc.	Lighting Manufacturer	\$ Undisclosed	Financial Advisory Assignment
Hawker Pacific Aerospace	Aerospace Outsourcing	\$30,000,000	Initial Public Offering
ISIS	Government Training Services	\$ Undisclosed	Exclusive Sale Assignment
Interfilm, Inc.	Interactive Film Technology	\$20,000,000	Initial Public Offering
International Technology Corporation	Pollution Control	\$80,000,000	Exclusive Sale of Transport, Treatment and Disposal Div. to CSX Chemical Services
K2, Inc. (Anthony Industries)	Recreational Products	\$70,000,000	Secondary Offering of Common Stock
LMI Aerospace, Inc.	Aerospace Parts	\$30,000,000	Initial Public Offering
Logisticare	Logistics Business Services	\$50,000,000	Initial Public Offering
Market Facts	Consumer Marketing	\$55,000,000	Secondary Offering of Common Stock
Merisel, Inc.	Computer Products Distribution	\$15,000,000	Initial Public Offering
Merisel, Inc.	Computer Products Distribution	\$25,000,000	Private Placement of Subordinated Notes
Merisel, Inc.	Computer Products Distribution	\$100,000,000	Financial Advisor for Acquisition of MicroAmerica, Inc.
ModernHEALTH Companies	Healthcare Services	\$ Undisclosed	Financial Advisor for Acquisition
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Monaco Coach Corporation	RV Manufacturer	\$50,000,000	Acquisition of Holiday Rambler from Harley Davidson
Multimedia Company	Education	\$ Undisclosed	Exclusive Sale Assignment
Net Radio Corp.	Internet	\$30,000,000	Initial Public Offering
Nevada National Bancorp	Financial Institution	\$125,000,000	Sale Acquisition to Security Pacific Corp.
Ortel Corporation	Fiber Optics Technology	\$60,000,000	Initial Public Offering

Patrón Spirits Company	Premium Tequila Producer	\$ Undisclosed	Acquisition of Premium Vodka Brand
Philip V. Swan Associates, LLC	Money Management	\$ Undisclosed	Financial Advisor for Acquisition
Reyes Holdings, LLC.	Consumer Products	\$20,000,000	Acquisition of Ultra Products Company LLC
Robeks	Specialty Retail	\$ Undisclosed	Private Placement of Preferred Stock
Salomon Smith Barney	Mutual Fund	\$250,000,000	High Yield Bank Notes
SBX Holding Company (Smashbox)	Consumer Products	\$8,000,000	Senior Credit Facility Recapitalization
SBX Holding Company (Smashbox)	Consumer Products	\$12,500,000	Senior Credit Facility Recapitalization
SBX Holding Company (Smashbox)	Consumer Products	\$20,000,000	Preferred Equity Investment
Software AG Americas	ERP Software	\$150,000,000	Secondary Offering of Common Stock
Southwest Water Company	Utility	\$10,000,000	Public Offering of Common Stock
Southwest Water Company	Utility	\$10,000,000	Private Placement of First Mortgage Bonds
Spectratek Technologies, Inc.	Holography Technology	\$30,000,000	Initial Public Offering
StarNet, Inc.	Corporate Internet Service Provider	\$ Undisclosed	Financial Advisor for Sale to Public Company
Strasbaugh	Semiconductor Equipment Manufacturer	\$ Undisclosed	Financial Advisory Assignment - Strategic Acquisition
Strasbaugh	Semiconductor Equipment Manufacturer	\$ Undisclosed	Financial Advisory Assignment - Strategic Alternatives
SuperFoodsRx	Health, Wellness and Beauty	\$ Undisclosed	Private Placement of Preferred Stock
Talarius Systems, Inc.	Technology	\$5,000,000	Private Placement of Convertible Subordinate Notes
The Furon Company	Chemical Manufacturer	\$140,000,000	Revolving Credit Facility
Thomas Jefferson School of Law	Education	\$ Undisclosed	Exclusive Sale Assignment
Thompson PBE	Auto Body Supplies	\$30,000,000	Initial Public Offering
Thompson PBE	Auto Body Supplies	\$55,000,000	Secondary Offering of Common Stock
Timberjack Corporation	Manufacturing	\$20,000,000	Initial Public Offering
Timberjack Corporation	Manufacturing	\$15,000,000	Acquisition of Peerless Corporation
Timberjack Corporation	Manufacturing	\$150,000,000	Exclusive Sale Assignment
Tutor Time Learning Systems, Inc.	Childcare Education	\$27,000,000	Private Placement of Convertible Preferred Stock
Undisclosed	Dental Referral and Marketing	\$ Undisclosed	Exclusive Sale Assignment
Undisclosed	Government Training Services	\$ Undisclosed	Exclusive Sale Assignment
Undisclosed	On-line Ticketing Services	\$ Undisclosed	Acquisition of Industry Competitor
Undisclosed	Plush Toys	\$ Undisclosed	Exclusive Sale Assignment
Undisclosed	Provider of Portable Modular Buildings	\$ Undisclosed	Exclusive Sale Assignment
UniCare Financial Corp.	Insurance	\$30,000,000	Public Offering of Common Stock
UniCare Financial Corp.	Insurance	\$150,000,000	Exclusive Sale Assignment to Wellpoint Health Networks
Varilite International	Lighting Systems	\$30,000,000	Initial Public Offering
Western State University	Education	\$ Undisclosed	Exclusive Sale Assignment to Argosy Education
Wyle Laboratories	Electronics Distribution	\$15,000,000	Private Placement of Senior Notes
Yeager Holdings, Inc.	Heavy Engineering Construction	\$110,000,000	Exclusive Sale Assignment to Skanska